



DILIGENS

CORPORATE
PROFILE

www.diligens.co.in



INTRODUCTION

Diligens is a professional services company comprising of a team of chartered accountants, company secretaries & government liaison specialists having significant experience across diverse industries and business segments and is best placed to be your trusted advisor.

We specialise in providing the following services:

- **India Set up**
- **Corporate Compliance Management**
- **Government Incentives & Bank Finance**

New age businesses find it difficult to co-exist with the tedious licensing norms, compliances and legal issues. Our focus on new age clients, mostly multinationals, is to help them find their feet within the Indian business context and trade. We work as enablers and catalysts, for the entire business lifecycle of the entity.

Our core objectives are:

- To ensure our clients are fully compliant with all the regulatory compliances required to be adhered during their entire business life cycle.
- To improve the ROI of our clients by helping them avail various incentives from the government and optimum funding from banks and financial institutions.



INDIA SET UP

We understand that starting a business can be both an exciting and difficult time, especially dealing with the many regulatory requirements. We recognize that a start up has many questions and often need help in a wide range of areas.

Here we help in shaping your business ideas into reality through our **Concept to Commissioning** Solutions. We and our professional associates with a wealth of experience and expertise in different business segments work diligently through various stages from concept to commissioning to ensure the completion of the business project within budget and on schedule.

We guide you every preliminary step of the way:

- Whether you want to understand the legal framework in India
- Decide entry strategy in India
- Decide the most suitable structure for your business

Our Concept to Commissioning services include helping you in:

- Due diligence of proposed business to be started.
- Location strategy & acquisition/lease of land for the operational set up.
- Incorporation of the business entity & post incorporation registrations.
- Obtaining factory set-up licenses and approvals from regulatory authorities.
- Market Research and Surveys.
- Other tailor-made services to suit the needs of businesses in starting phase.



CORPORATE COMPLIANCE MANAGEMENT

Our existing clients are reaping the benefits of outsourcing and co-sourcing their accounts, payroll & compliance functions to us. Our compliance management services have enabled our clients to concentrate and grow their businesses.

Our Services Include:

Outsourcing:

- Bookkeeping and finalization of accounts
- Payroll management
- MIS Reporting
- Secretarial Compliances
- Virtual CFO Services
- Assistance in physical verification of inventory and fixed assets
- Secondment of experienced resources dedicated entirely to the company's needs

Tax Compliances:

As tax advisers, our objective is to work closely with you, to ensure you pay the most optimal rate of tax required by law. We will help you understand the tax implications of your actions and keep you abreast of the latest amendments in tax laws in order that you can plan ahead and conduct your affairs in a tax efficient way. Also, a high emphasis on timely compliance of tax laws keeps away tax investigations.

Direct Taxes:

- Advisory services including tax planning, review of tax function effectiveness, etc
- Compliance support
- Transfer pricing
- Expatriate taxation
- NRI taxation
- Representation before the Tax authorities and assistance in litigations

Indirect Taxes:

- Advisory services including tax planning, review of GST function effectiveness, etc.
- Structuring contracts and transactions to optimize GST/ VAT, etc.
- Compliance support
- Representation before the GST/ VAT authorities and assistance in litigations

Other:

- Corporate law matters
- FEMA compliances
- RBI matters



GOVERNMENT INCENTIVES & BANK FINANCE

We help our clients improve their ROI by availing various incentives from the government and optimum business funding from various banks and financial institutions.

Our services include:

Government Subsidies and Incentives:

- Availing subsidies for manufacturing & food processing units under Maharashtra Government's Packages Scheme of Incentives
- Availing Incentives to IT/ITES companies under IT Policy
- Availing grants to MSMEs under Cluster Development Scheme of MSME
- Availing Incentives under Electronic Policy, 2016
- Availing Incentives under Biotechnology Policy
- Availing Incentives under SEZ Policy

Bank Finance:

- Advisory in respect of optimum funding structure and sources.
- Preparation of project reports and loan documentation.
- Negotiation support and mobilization of funds from banks and other financial institutions
- Deal closure
- Ongoing assessment of credit portfolio in order to improve credit rating and re-negotiations of credit terms.



CLIENT TESTIMONIALS

India Set up

“We hired professional organization Diligens for our business set up services. They have also been looking after our Annual Tax Compliances. They have impressed us at multiple levels. Have been focused to our needs and answered all our questions well. My business set up processes happened easier than we anticipated. We greatly appreciate it when a Consultant Company shows passion in every call, meeting and e-mail. Very responsive team and easy company to work with. I wish them all the best.”

Retd. Group Captain H.C. Srivastava
Director, Sri Aviation Solutions Pvt. Ltd.

“I have always admired the candid commitment levels and meticulousness delivered by every single partner and each resource at Diligens. They have extensive cross-functional experience in business formation, business support, tax management, robust account management, multiplying one’s business revenues, business continuity & admirable service delivery across all business domains. They have always retained industry champions in their client portfolio and have been very judicious and ethical in all their business practises.

We have always admired their way of doing business along with finesse in their acumen, and we shall be delighted to keep ourselves associated with Diligens.

I shall always vouch for them blind-folded for their credibility, defined and proactive approach and maintaining absolute professionalism during all their code of conducts.

I wish them continued success and best wishes for all their future endeavours.”

Pranay P. Oswal, Founder & Managing Director

IQube Institute for Illumination of Intelligence Quotient LLP

Corporate Compliance Management

“We are very pleased to outsource our entire finance function to Diligens. We have found their support services to be dependable, friendly and open. Their emphasis on timely tax compliance is exactly what we were looking out for. Thank you for meeting our requirements. Keep doing it!”

Dr. Basant Rajan

CEO, Coriolis Technologies Pvt. Ltd.



“The staff at Diligens have been very helpful across a range of services. Whether we need advice on setting up a company, tax issues or project finance they have been happy to help. It is good to have such a team of advisors and recommend anyone who is in need of chartered accountant services.”

Rajesh Chavan

Director, Sukhakarta General Engineering Cluster Pvt. Ltd.

“Diligens has enabled us to focus on our core activities and objectives. We do not have to bother about tax compliances and laws. We are assured this segment is taken care of intelligently and diligently.”

Yogesh Nerurkar

Director, Infonyx India Private Limited

Government Incentives and Bank Finance

“Diligens has made a significant difference to our business by providing their professional services in getting Industrial Promotion Subsidy of Rs. 4.84 Crores. The annual receipt of the subsidy helps us to pay our bank EMIs smoothly. We can completely trust Diligens team to represent our company professionally before various Government Authorities.”

Mr. Gorakh Bhole

Director, The G Engineers Group, Solapur

“Diligens helped us in availing Eligibility Certificate of Rs. 9.17 Crores for our New Food Processing Unit in Aurangabad under Package Scheme of Incentives, 2013 within a short span of two months. The subsidy is almost 90 percent of project cost. This subsidy will increase our project ROI significantly.”

Mr. Kunal Chavan

Kings Foodtech Private Limited, Aurangabad

“Diligens supported us in getting government subsidy of Rs. 9.65 Crores under Package Scheme of Incentives, 2013. 70 percent of our project shall get recovered from this subsidy which improves the project feasibility.”

Mr. Mahendra Talegaonkar

Director, Ayush Ispat Trading Private Limited, Satara



FOOTPRINT

Clientele

Broadly the clients to whom we have offered Professional services, can be grouped under the following industries/categories:

 Software & IT Enabled Companies	 Automobile	 Engineering	 Aviation	 Telecommunication	 Banking
 Food & Beverages	 Chemicals	 Fertilizers	 Housing Finance	 Infrastructure	 Agriculture
 Retail	 Sugar & Ethanol	 Healthcare	 Dairy	 Gems & Jewelry	

CLIENTS' GEOGRAPHICAL FOOTPRINTS





KEY PROFILE

Sachin Shinde is a Chartered Accountant and is an alumnus of Brihan Maharashtra College of Commerce.

One of his key competencies is in the area of helping companies set up businesses here in India and availing various fiscal incentives from the Government. He has over 15 years of diverse experience in business set up, government incentives, corporate accounting and taxation spread across industries, market segments and geographical locations.

When he isn't practicing solutions, he pursues his interests in mountaineering, yoga and cycling.

Anil Shinde is a Chartered Accountant and is an alumnus of Symbiosis College of Commerce.

He provides customized solutions in accounts outsourcing, payroll & compliance management for clients spread across industries. He also represents clients before the tax authorities. He has more than 10 years of experience in the field of corporate accounting, auditing and taxation.

When he isn't practicing corporate compliance management, he pursues his interests in reading and traveling.

Manisha Lalwani is a Company Secretary and has a Masters degree in Commerce from Kota University.

She heads the Secretarial Compliance Department in Diligen. She has more than 5 years of experience in ongoing secretarial compliances as well as case specific compliances such as incorporation, issue & allotment, striking off etc., drafting and representing before various government authorities on behalf of diverse set of clients.

When she isn't practicing secretarial compliances, she pursues her interests in music and travelling.



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